

# Jumpstart

## Promoting Speed to Quality



### What is Jumpstart?

Jumpstart is a process that Flextronics has established as a best practice that identifies the best and most reliable set of self-service components within the industry. It covers the core componentry for most of the solutions in the marketplace today.

Jumpstart allows Flextronics to pre-qualify and optimize the supply chain, lead-times, logistics compatibility of the components, and manage cost. Through this process Flextronics is able to eliminate many of the bottlenecks, delays and interoperability problems that often lead to costly deployment slow downs and can provide a competitive advantage we call "**Speed to Quality.**"

### How Does Jumpstart Benefit the Partner?

Flextronics' Self-Service team is identifying the set of core components and suppliers to be included in the Jumpstart Program.

In cooperation with Flextronics, each supplier/partner develops a plug-in software component which enables the pre-testing of hardware through a rigorous measurement suite conducted by an independent testing company. Components which pass this evaluation are awarded recognition of participation and are designated an affiliate of the Jumpstart core platform.

This process facilitates components pre-qualification to projects starting with the design phase of a build. This allows participating partners to be an integral team constituent who can provide sales support, engineering support and customer satisfaction from the beginning of a project. This relationship provides participants access to Flextronics considerable distribution engine.

### How Does Jumpstart Benefit the End Customer?

The Jumpstart core platform pre-tests interoperability of components to ensure that components that pass the assessment qualify for use in our customers' solutions. This pre-testing shortens development time and promotes "**Speed to Quality.**" The Jumpstart program will optimize solutions and provide the end customer with a significant competitive market advantage.

### How Does Jumpstart Benefit the Industry?

By establishing this best practice as a benchmark for the industry, Flextronics is helping the industry raise the standard of communication and competency to enable the Industry as a whole to achieve a higher standard of quality, drive greater customer satisfaction and promote adoption of self service solutions.

#### Requirements for Participation:

1. Supplier/Partner will provide two (2) Test Bench Units.
  - a. One to SmartModular
  - b. One to Flextronics Sacramento
2. Flextronics will provide the KioskFrame 3.0 Software SDK interface
3. Supplier/Partner will provide Mechanical Integration Drawings
4. Supplier/Partner will work with Flextronics and SmartModular Technologies in Fremont, California to write or finalize the software "Plug-In" to make your hardware talk to KioskFrame 3.0.
5. Supplier/Partner will work with SmartModular to make sure your component has no issues with our standard PC platform, MB, Chip Sets or Bios.
6. SmartModular will test the interoperability of the KioskFrame 3.0 and the hardware and maintain a test bench for ongoing testing and updates.

#### For more information:

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